Draft 2021 Budget Recommendation February 3, 2021

Presented by: *Michael Jermey,* CFO

Supported by:

David Denault, CAO

Andy Campbell, Executive Director Environment & Infrastructure Tina Lococo, Executive Director Corporate Services and Town Solicitor Rob Elliott, Executive Director Community and Development Services Laura Yourkin, Director Human Resources, Health and Safety



Agenda

- Introduction
- Message from the CAO
- Council Budget Review Process
- 2021 Budget Survey
- Key Budget Directions
- Tax Funded Operating Budget
- User Rate Funded Operating Budget
- Capital Plan
- Financial Overview
- Next Steps



Introduction

Tonight

- Draft 2021 Budget Presentation
- Budget Binders

What's in the 2021 Budget Binder?

- Executive Summary
- Financial Overview
- Department/Division plans and change reports
- Submissions from Agencies, Boards, and Commissions
- Change Request Forms
- Proposed Fees & Charges
- 10yr Capital Plan
- Capital Summary Forms
- 2021 Budget Survey Results



Message from the CAO

- A recommendation that aligns with council's direction
- Listening to our residents
- Listening to our staff and supporting their ownership
- Context
 - Pandemic complexity and unknowns
 - As per CAO 100 Day report "A reset year"
 - A new process embedded throughout the organization
 - An evolving process that continues past approval



Message from the CAO cont'd

- Themes
 - Midland is a town with city pressures
 - The facts and implications of government funding
 - GROW but in the right way
 - Being responsible to support our people and our residents
 - Align fees to use and *Growth* supports *Growth*
 - Transparency and data embraced
 - Positive and proud of the work done and the path ahead



Council Budget Review Process

C - -

FEBRUARY We Th Fr Sa

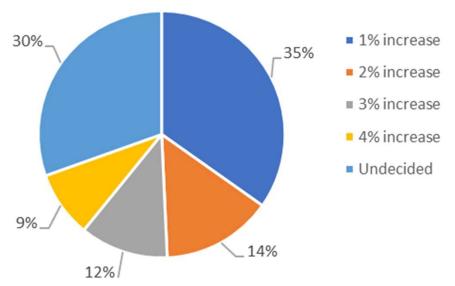
SU	Μο	ΤU	We	Th	Fr	Sa
31	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	1	2	3	4	5	6
7	8	9	10	11	12	13

Date	Item	
Feb. 3	Budget Binder + Presentation	
Feb. 11	Agencies, Boards, and Commissions presentations	
Feb. 17	Public Meeting	
Feb. 22 - 24	Budget Deliberations/Approval + Staff Report	
Mar. 3	Backup date for budget approval	
		idland
Feb. 4 - 19	Budget Q&A period for Council and Public	

2021 Budget Survey

- Sep. 30, 2020 to Jan.
 4, 2021
- 16 questions and opportunity to provide further comments
- 57 responses
- Detailed results in the budget binder

How much more would you be willing to pay to increase service levels?



Key Budget Directions

Blended Tax Rate increase between 1.5% and 2%

Freeze tax funded reserve contributions at 2020 levels

Water budget with 5% rate increase

Wastewater budget with 4% rate increase

10-year Capital Plan (2yr budget + 8yr forecast)

Budget delivered in December



Tax Funded Operating Budget

Breakdown of 2021 Tax Levy Increase and Impact on Tax Rate

			Tax Rate	Impact
	Тах	Levy Impact	Town	Blended
Base Operating Budget	\$	698,492	3.17%	2.23%
One Time	\$	(129,081)	-0.60%	-0.42%
Change Request Forms	\$	278,745	1.19%	0.83%
Council Additions	\$	100,000	0.49%	0.35%
Agencies, Boards, and Commissions	\$	84,295	0.40%	0.28%
Total Tax Levy Impact	\$	1,032,451	4.65%	3.27%

1.81%

Estimated Residential Property Taxes per \$100,000 of Assessment

2020 Taxes	2021 Taxes	Change (\$)	Change (%)
\$1,011	\$1,058	\$47	4.65%
\$274	\$274	-	0.00%
\$153	\$153		0.00%
\$1,438	\$1,485	\$47	3.27%
	\$1,011 \$274 \$153	\$1,011 \$1,058 \$274 \$274 \$153 \$153	\$1,011 \$1,058 \$47 \$274 \$274 - \$153 \$153



Tax Funded Operating Budget cont'd

Change Request Forms

	FTE		Recovery	Cost		Net Tax	
Description	Permanent	Cost	from Capital	Reductions			Impact
Apprentice Mechanic	1	\$ 67,576		\$	(30,000)	\$	37,576
Human Resources Training & Leadership Development		\$ 50,000				\$	50,000
Manager of Engineering	1	\$ 136,691	\$ (109,546)			\$	27,145
New Firefighter	1	\$ 73,612		\$	(50,000)	\$	23,612
Manager of Legal & Risk Services	1	\$ 140,412				\$	140,412
TOTAL	(4)	\$ 468,291	\$ (109,546)	\$	(80,000)	\$	278,745

Change Request Forms - Deferred by SLT

			Recovery from	Cost	Net Tax
Description	FTE Permanent	Cost	Capital	Reductions	Impact
Arborist	1	\$ 90,531		\$ (48,441)	\$ 42,090
Customer Service Representative - Administation	1	\$ 74,962			\$ 74,962
Customer Service Representative - Operations	1	\$ 78,510			\$ 78,510
New Firefighter	1	\$ 73,612		\$ (50,000)	\$ 23,612
Human Resources Advisor	1	\$ 113,216			\$ 113,216
TOTAL	5	\$ 430,831	\$ -	\$ (98,441)	\$ 332,390

Considerations for Tax Levy Reduction

Reductions to specific services or programs

Increase user fees

Examine requests from Agencies, Boards, and Commissions

Alterations to specific services or programs

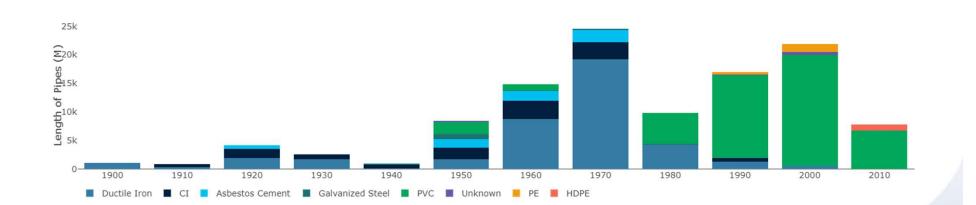


User Rate Funded Operating Budget Water & Wastewater

- MECP compliance
- MECP water license renewals in 2021
- Water Master Plan completed 2020
- Wastewater Master Plan draft 2020
- Departmental pressures
 - Asset maintenance and replacement
 - Building ahead of growth and Development Charge recovery timing

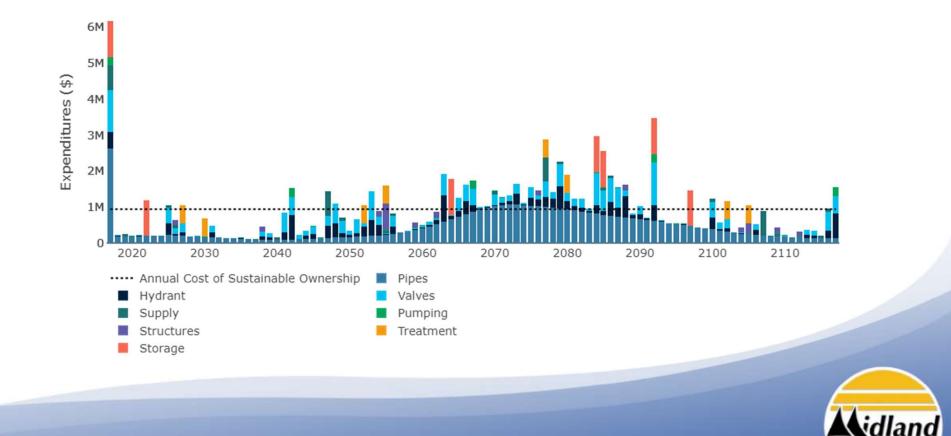


Water Infrastructure Age

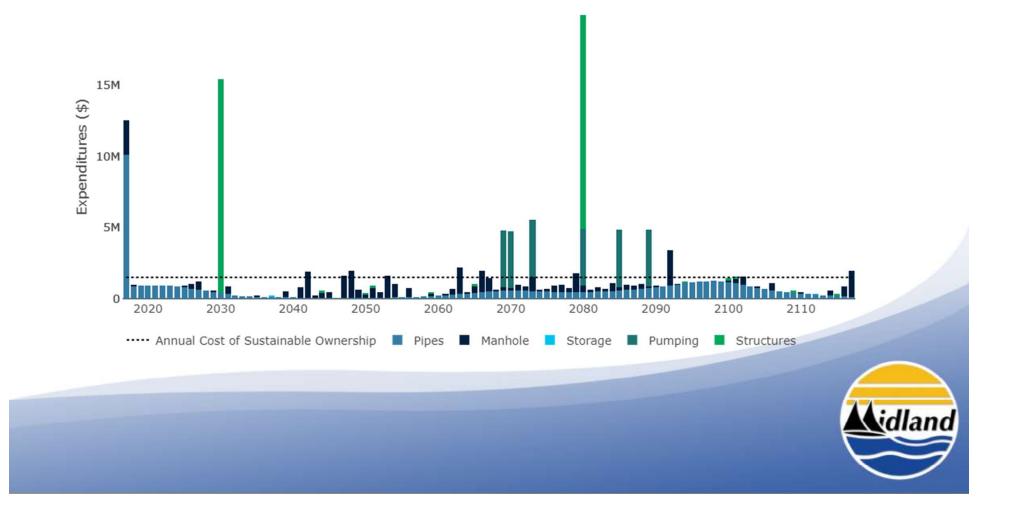




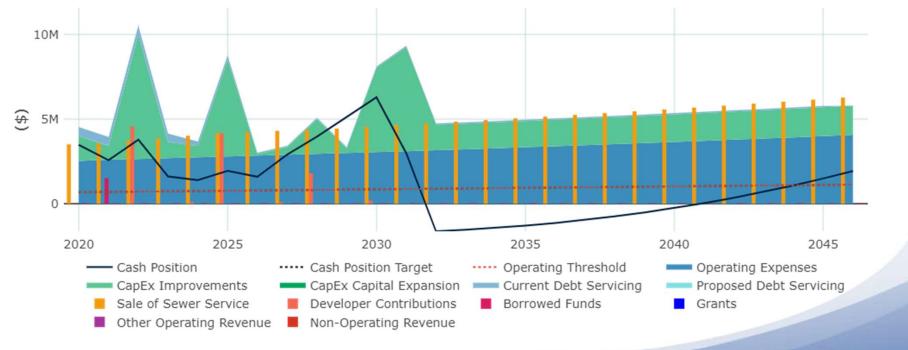
Water Infrastructure Future Needs



Wastewater Infrastructure Future Needs



Water Financial Plan





Wastewater Financial Plan



2021 Fees

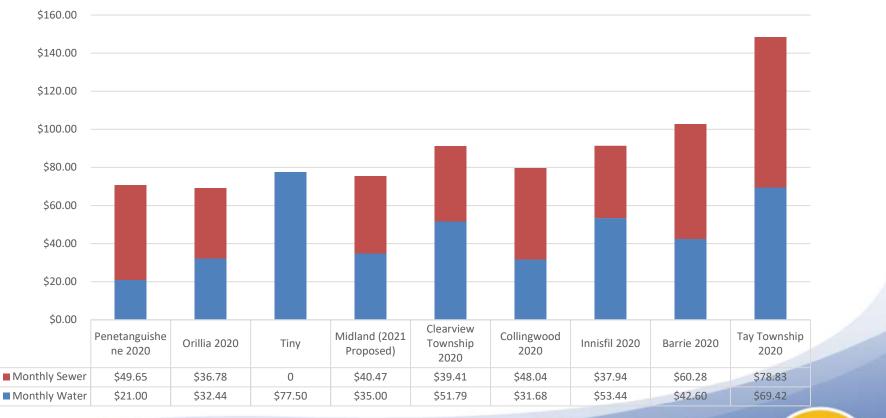
		Water		Wastewater				
	2020	2021	Increase	2020	2021	Increase		
Monthly								
Fixed	\$11.60	\$12.18	5%	\$13.47	\$14.01	4%		
Fee								
Variable								
Rate	\$1.55	\$1.63	5%	\$1.82	\$1.89	4%		
per m3								
Typical								
User	¢100 70	¢100 01	5 0/	¢171 Ω1	¢100 00	10/		
170	Φ402.70	\$422.84	5%	\$471.04	Φ409.00	4%		
m3/year								

Weekly increase \$0.39 for water and \$0.36 for wastewater



Municipal Comparators

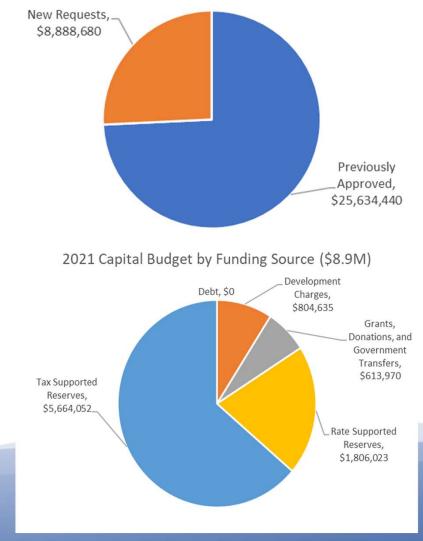
Muicipal Comparision of 2021 Water & Wastewater Rates



Monthly Water Monthly Sewer

Capital Plan

2021 Capital Budget

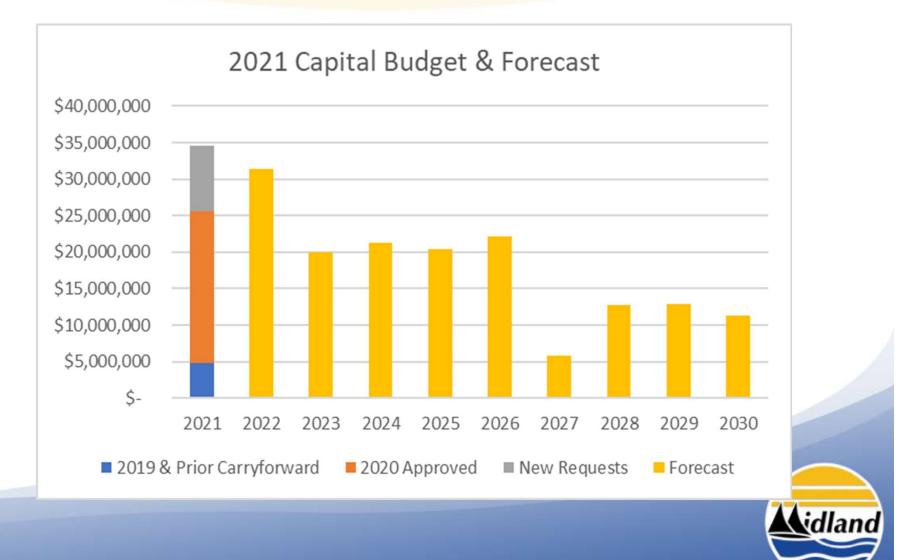


- King Street (substantial completion in 2020)
- Hannah St. Reconstruction
- Wastewater Collection
 System
- 30ft Transit Bus
- Parking Pay & Display Machines
- Midland Bay Landing Site Improvements

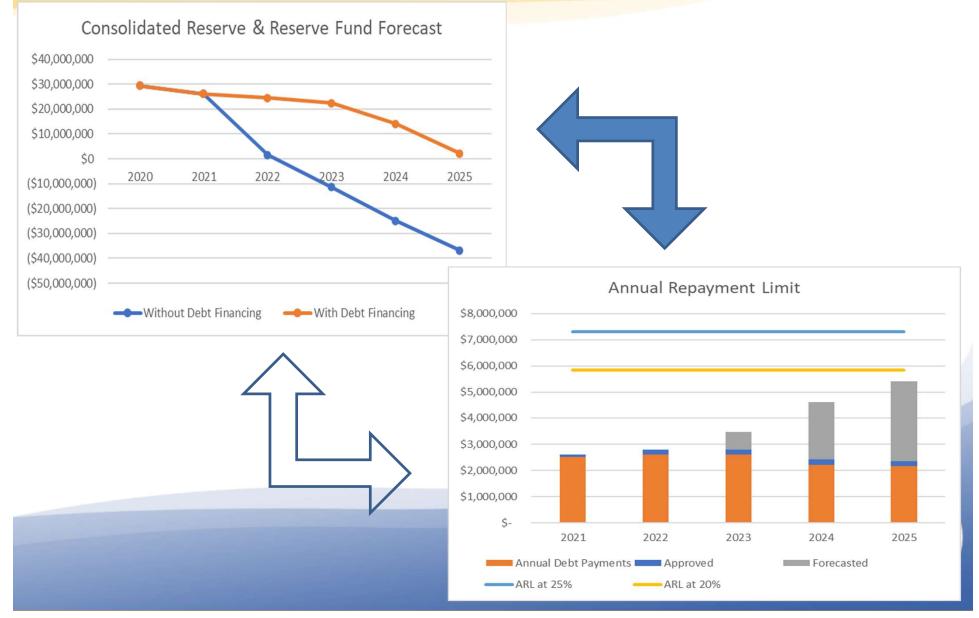
idlano

Playground Equipment

Capital Plan cont'd



Financial Overview



Next Steps

EEDDIIADV

				FEB	SKUP	AKY
Su	Мо	Τυ	We	Th	Fr	Sa
31	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	1	2	3	4	5	6
7	8	9	10	11	12	13

Email questions to budget@midland.ca

Date	Item	
Feb. 3	Budget Binder + Presentation	
Feb. 11	Agencies, Boards, and Commissions presentations	
Feb. 17	Public Meeting	
Feb. 22 - 24	Budget Deliberations/Approval + Staff Report	
Mar. 3	Backup date for budget approval	
		idland
Feb. 4 - 19	Budget Q&A period for Council and Public	\bigcirc